GREATER DAYTON CONSTRUCTION GROUP

JANUARY 2012 NEWSLETTER

A New Year with New Starts

January is traditionally a month for new opportunities, new customers, and new projects. As Oberer Thompson Company heads into 2012, new projects are beginning each week. Here is a list of new commercial projects that began this month.

Miami Valley Chiropractic & Sports Institute | The Exchange at Spring Valley will soon be home to Miami Valley Chiropractic & Sports Institute (MVCSI). MVCSI will be opening its 1,400 sqft. space in March and is currently one of two new buildings to open in the Exchange this year. The owner, Dr. Nicholas Curry, signed a five-year lease for the space, which will serve as the company's first permanent office.

Superintendent: John Pollock Project Manager: Jeff Kaltenstein

Massage Envy | Massage Envy, the second of two new businesses to occupy a building at the Exchange on Spring Valley, will be opening the doors to its 4,000 sqft. space in May of 2012. Massage Envy currently has one location in Beavercreek and employs almost 40 people.

Superintendent: Joe Moore Project Manager: Jeff Kaltenstein

Walker Chrysler Dodge Jeep Ram | In response to its corporate facility's image program changes, Walker Chrysler Dodge Jeep Ram, located on Loop Road in Centerville, will be undergoing new renovations. Updates to Walker CJDR will include a 2,584 sqft. addition along with 7,086 sqft. of existing exterior and interior renovations. The project is scheduled for completion in June of 2012 Superintendent: John Pollock Project Manager: Jeff Kaltenstein



Conceptual Rendering of Walker Chrysler Dodge Jeep Ram -Courtesy of James C. Hawthorm, Registered Architect University of Dayton Student Housing | Located on the 400-block of Lowes Street, the new student housing development will be composed of two phases of construction. Phase one will include the build out of four new 2,500 sqft. student houses while the second phase is highlighted by a 45-spot parking lot. All homes will feature fivebedrooms and three-full baths, and be compliant with all Uniform Federal Accessible Standards (UFAS). In addition to be being fully UFAS compliant, each house will be high efficiency and Energy Star rated. To accommodate new students for the 2012 academic year, the project is scheduled for completion in July.

This project is one of many for GDCG throughout the course of its existing relationship with the University of Dayton. In 2007, GDCG participated in CitiRama, building five new townhouses located on Stonemill Rd. and rehabilitating five existing units on Frericks St. Superintendent: Joe Earley Project Manager: John Popelar



Conceptual Rendering of Lowes Street Student Housing -Courtesy of Visions by Grant

Dayton View II | Located at the intersection on N. Williams and Holt Street, Dayton View II is a single family project consisting of 32 new homes. Each home will be approximately 1,550 sqft. and Energy Star certified. Dayton View II will have three different home layouts. Of the 32 homes, four homes will be three-bedroom ranches, 26 will be four-bedroom two-stories, and two will be five-bedroom two-stories. The project is scheduled for completion in September of 2012.

Superintendent: Sean Tucker Project Manager: Jerry Woodruff

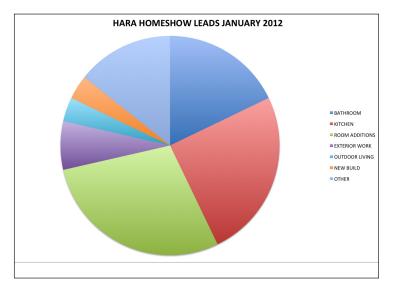
Remodeling Division Generates Prospective Leads at Local Homeshow

The annual Miami Valley Home Improvement Show was held earlier this month at Hara Arena. The four-day event was an opportunity to meet prospective customers and discuss possible remodeling opportunities.



Miami Valley Home Improvement Show Truss Display –Courtesy of Caroline Morgan

Greater Dayton Building & Remodeling worked through the weekend promoting services and discussing remodeling projects ranging from general exterior updates (siding, windows etc.) to full basement and kitchen remodels.



Prospective Leads From Miami Valley Home Improvement Show -Courtesy of Caroline Morgan

The second round of homeshows for GDBR will take place during two weekends in February, the 3rd–5th and the 10th–12th, at HomeWorld. HomeWorld is held annually at the Dayton Airport Expo Center. For more information on times and other exhibitors visit: <u>http://www.cmgohio.</u> <u>com/?x=products/mvhomeworld&menuID=products</u>

GDCG Earns a Perfect Score on Contractor Connection Scoring Report

In May of 2011 GDCG was designated one of the country's top performers in the insurance restoration industry by Contractor Connection. In December, GDCG scored a 5 out of 5 on the Performance Objective Monitoring System (POMS). The POMS score is determined by time in process and quality assurance. POMS scores are given each month and then averaged up at the end of each year.

For 2010, GDCG had an average POMS score of 4.46 and in 2011 had a POMS score of 3.72. Contractor Connection has sited overall POMS scores being lower than usual during this span due in part to the extreme weather and high assessment volume.

Thanks to all who take the time and make the effort to ensure we are meeting all of our customer's needs. Let's bring on the "fives" for 2012!

GDCG Employees Serve on Local Industry Boards

Two of GDCG's employees, Troy Rosenburg and Jennifer Luckoski, have been selected to serve as board members within two local industry organizations.

Troy Rosenburg will now be serving as a director on the Miami Valley NARI board, while Jennifer Luckoski will serve as treasurer to the Dayton Society of Interior Designers. GDCG is a proud supporter of both organizations.

Scott Backer Becomes a NARI Certified Remodeler

Scott Backer came to GDCG in February of 2011 to serve as a sales representative for the remodeling division. With 19 years of experience in the remodeling industry, Scott has recently received his NARI Certified Remodeler (CR) Certification.

The National Association for the Remodeling Industry defines the classification as, "NARI Certified Remodelers (CRs) are professional remodelers who provide a full range of remodeling services. To become a CR, candidates must possess skill and knowledge in a broad range of business management and technical skill areas."

Congratulations to Scott on his achievement!

GO ONLINE TO READ THE NEWSLETTER AT : http://www.gdcg.com/company-news/company-newsletter

EPA: Carbon Monoxide 101

Carbon monoxide is an odorless, colorless and toxic gas. Because it is impossible to see, taste or smell the toxic fumes, CO can kill you before you are aware it is in your home. At lower levels of exposure, CO causes mild effects that are often mistaken for the flu. These symptoms include headaches, dizziness, disorientation, nausea and fatigue. The effects of CO exposure can vary greatly from person to person depending on age, overall health and the concentration and length of exposure.

Sources of Carbon Monoxide Include: Unvented kerosene and gas space heaters; leaking chimneys and furnaces; back-drafting from furnaces, gas water heaters, wood stoves, and fireplaces; gas stoves; generators and other gasoline powered equipment; automobile exhaust from attached garages; and tobacco smoke. Incomplete oxidation during combustion in gas ranges and unvented gas or kerosene heaters may cause high concentrations of CO in indoor air. Worn or poorly adjusted and maintained combustion devices (e.g., boilers, furnaces) can be significant sources, or if the flue is improperly sized, blocked, disconnected, or is leaking. Auto, truck, or bus exhaust from attached garages, nearby roads, or parking areas can also be a source.

Heath Effects: At low concentrations, fatigue in healthy people and chest pain in people with heart disease. At higher concentrations, impaired vision and coordination; headaches; dizziness; confusion; nausea. Can cause flu-like symptoms that clear up after leaving home. Fatal at very high concentrations. Acute effects are due to the formation of carboxyhemoglobin in the blood, which inhibits oxygen intake. At moderate concentrations, angina, impaired vision, and reduced brain function may result. At higher concentrations, CO exposure can be fatal.

Steps to Reduce Your Exposure to Carbon Monoxide:

- Keep gas appliances properly adjusted.
- Consider purchasing a vented space heater when replacing an unvented one.
- Use proper fuel in kerosene space heaters.
- Install and use an exhaust fan vented to outdoors over gas stoves.
- Open flues when fireplaces are in use.
- Choose properly sized wood stoves that are certified to meet EPA emission standards. Make certain that doors on all wood stoves fit tightly.
- Have a trained professional inspect, clean, and tune-up central heating system (furnaces, flues, and chimneys) annually. Repair any leaks promptly.
- Do not idle the car inside garage.

The EPA urges homeowners to not find a false sense of security in a CO alarm. Always have your home inspected prior to heating seasons. To read the full article visit: <u>http://www.epa.gov/iaq/co.html</u>

Copeland Kitchen Undergoes Facelift

Jill Copeland's existing kitchen lacked the form and function she desired. She came to Greater Dayton Building & Remodeling wanting a rejuvenated kitchen complete with additional cabinetry, granite countertops and a pass-through area to her living room. In addition to the new design, the installation of a new soffit, with recessed can lighting will be added to accent the granite bar below.



20/20 Copeland Kitchen Concept Rendering -Courtesy of Jennifer Luckoski

Ms. Copeland selected a newer flooring product called Duraceramic. This tile has grown in popularity as it is warm under foot, has great stain resistance and is made of composite materials that are reminiscent of porcelain tile. The color palette for the project includes Sherwin Williams paint colors Sedate Gray and accent wall in Portebello. Amarillo Boreal granite countertops add depth while complementing the glass/stone backsplash. Stainless steel appliances will complete this sparkling new kitchen, scheduled for completion in late April.



Copeland Remodeled Kitchen Selection Samples –Courtesy of Jennifer Luckoski

PROJECT AT A GLANCE:

<u>Location:</u> 8751 Martz Paulin Rd. Franklin, OH <u>Sales Representative:</u> Scott Backer <u>Superintendent:</u> Josh Driver <u>Designer:</u> Jennifer Luckoski

New Addition: Jerry Carsner

The Greater Dayton Construction Group is happy to welcome one of its newest commercial superintendents, Jerry Carsner.

Jerry is a graduate of Milton Union High School and comes to GDCG with almost 30 years of construction industry experience.

In his free time he enjoys spending time with his two children, a 15-year old daughter and a 19-year old son. As a hobby, Jerry enjoys skydiving (daredevil!) and also watching the Tampa Bay Buckeneers and the Atlanta Braves.

Welcome to the GDCG/OTC team, Jerry!

New Addition: Victor Rooney

The Greater Dayton Construction Group is also happy to welcome Victor Rooney to the GDBR staff.

Victor is a graduate of Centerville High School/Greene County Vocational School and comes to GDCG with 17 years of industry experience. Victor will primarily serve as a sales representative in the Remodeling Division.

In his free time he enjoys spending time with his three children, a 21-year old son who attends Bowling Green University and two daughters (11 & 5) who attend St. Charles. Victor's hobbies include playing golf and Summer time boating.

Welcome to the GDCG team, Victor!

December/ January Birthdays & Milestones

> January Birthdays Jerry Wurst 1/1 Steve Maloy 1/6 Tim Greany 1/19

February Birthdays

Jamie Perkins 2/13 Dave Wilson 2/21 Scott Backer 2/28

January Milestones Bill Hibner - 1 Year Jane Feltner - 1 Year

Employee Income Tax Review

Each new year as tax income filing season opens, some employees like to revaluate their personal deductions for state and local taxes. If you want to change your deductions you can obtain the needed form(s) from either Steve Maloy or Robin Collier. Once you have the completed form(s), return it and it will be submitted to payroll.

United Healthcare Participants

If you are currently a United Healthcare (UHC) participant you should have received your personal UHC card(s). If you have yet to receive your card, get with Steve Maloy.

All UHC participants should go online to register and create a personal account. Log on to myuhc.com and you will be prompted thru the steps; use our group account number, 9N4838. This is a fantastic site with lots of good information. Once you enroll you will have the ability to print your own temporary health cards and you can also calculate prices of medications.

If you are on a continual maintenance medication, you can calculate if it is cheaper to obtain it at a local network pharmacy (30 day supply), or from the mail in service, UHC Medco Pharmacy (90 day supply). It depends on each medicine; some will be less by mail and others are best obtained locally. If you are armed with this information you can direct your physician to write your script as a 30 day or 90 day refill.

If you have questions on health plan coverage you can also contact the Bradyware service team at, 937-228-6165.

GDCG to Update Contact Management Software

GDCG will be converting its current contact management software, ACT, over to an upgraded version called SalesLogix by SAGE. The new program is only in developmental stages but GDCG is preparing for early stages of training in February.

The new contact management program will be fully integrated with the accounting program, Timberline, and will be utilized across all three divisions. Tracking leads and production jobs separately will now be possible using SalesLogix. Unlike ACT, SalesLogix will run using an internet browser and will be fully accessible from any iPhone or Android mobile device.